

Message Text

UNCLASSIFIED

PAGE 01 MANILA 08961 010320Z

73

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 004251

R 010215Z JUL 75

FM AMEMBASSY MANILA

TO USDA/FAS/WASHDC

INFO SECSTATE WASHDC 4985

UNCLAS MANILA 8961

FOR K. STEPHENS/CEP AND D. WILLIAMS/COT/IMD
STATE FOR J. WILLIAMS/F&TD

SUBJECT: COTTON SALES PER ANNEX

REF: FASTO 103

TOFAS 90.

1. A. ALLENBERG SALE NO. 5712 FOR 712 BALES TO CENTRAL SPLIT INTO TWO SHIPMENTS OF 300 BALES AND 412 BALES. CENTRAL OPENED L/C NO. 56085 FOR THE 300 BALES WITH FNCB \$40,000 SHORT OF THE REQUIRED AMOUNT CLAIMING TO DEDUCT AGAINST SHORT-WEIGHTS ON PREVIOUS SHIPMENT. ATTACHE BELIEVES THAT CENTRAL AND ALLENBERG ENGAGED IN MANUEVERS TO GAIN UPPER HAND IN A CARRYING CHARGES SHORT WEIGHT STRATEGY GAME. THE STRATEGY IS FAMILIAR AND GOES AS FOLLOWS:

(1) THE MILL FAILS TO PAY ALL HIS CARRYING CHARGES.

(2) THE SUPPLIER SHORT WEIGHTS THE NEXT SHIPMENT BUT COLLECTS THE FULL AMOUNT ON THE L/C.

(3) THE MILL COMPLAINS AND THE SUPPLIER AGREEDS TO DEDUCT THE SHORT WEIGHT CLAIM FROM THE PREVIOUSLY OWED CARRYING CHARGES.

(4) IF THE MILL CAN GET THE SHIPPER COMMITTED ON THE NEXT SHIPMENT BEFORE OPENING THE L/C HE OPENS THE L/C FOR LESS THAN THE FULL VALUE OF THE SHIPMENT AND CLAIMS THE DIFFERENCE AS PREVIOUS SHORT WEIGHT ADJUSTMENT.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MANILA 08961 010320Z

(B) THE 412 BALES WERE SHIPPED AFTER AN L/C EXPIRED AND WERE NOT ACCEPTED BY THE BUYER. THE SHIPPER DIVERTED THE 412 BALES TO ANOTHER BUYER.

2. SALE NO. TE 128 COOK 1,000 BALES TO CENTRAL OPENED UNDER FREE DOLLARS, L/C NO. 13919/75 DATED 6/5/75 THROUGH INSULAR BANK OF ASIA AND AMERICA.

3. SALE NO. CE 873 COOK 36 BALES TO IMPERIAL REGISTERED UNDER GSM NO. 12537. L/C REPORTEDLY OPENED WITH BANKERS TRUST OF NEW YORK. NO FURTHER INFORMATION AVAILABLE AT THIS TIME.

4. SALE NO. 472 STAPLE COTTON 250 BALES OPENED UNDER L/C NO. 73960 WITH FIDELITY INTERNATIONAL BANK. SHIPMENT ARRIVED MANILA JUNE 30, 1975 ABOARD PHILIPPINE BATAAN.

5. DBP ADVISES THAT INTERNATIONAL TEXTILE HAS AGREED TO OPEN ITS PAST DUE L/C'S AND WILL MAKE APPLICATION TO DBP BY END OF THIS WEEK.

6. DBP HAS NOT YET DETERMINED WHAT ACTION WILL TAKE ON THE UNITED ASIA MFG. CONTRACT. THIS CASE HAS BEEN REFERRED TO DBP'S CHAIRMAN VIRATA FOR A DECISION.

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COTTON, SALES, ECONOMIC DATA
Control Number: n/a
Copy: SINGLE
Draft Date: 01 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MANILA08961
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750227-0232
From: MANILA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750795/aaaadhnm.tel
Line Count: 84
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 FASTO 103
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 07 JAN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <07 JAN 2003 by ThomasVJ>; APPROVED <16 MAR 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: COTTON SALES PER ANNEX
TAGS: EPAP, RP
To: AGR
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006